



DIGITAL DENTISTRY FROM KOREA

VIX DENTAL CLINIC

주베 기업대상 의료 제휴 제안서
Medical partnership proposal for company

01. Introduction

We, VIX DENTAL CLINIC, opened our first head branch in Thu Thiem, District 2 in 2019 and have been continuing our medical activities without a single accident or legal dispute until now. It is the only Korean dental clinic in Vietnam where professional professors from each department directly participate to provide high-quality treatment to patients. In addition, by introducing an AI diagnosis program independently developed by the professors of Seoul National University's Department of Orthodontics, children and adults can receive the most appropriate diagnosis and treatment plan for their tooth shape and skeleton and we would like to take the lead in pioneering the Vietnamese medical market and providing an advanced medical environment based on this Korean dental technology.

—— MAKE YOUR
SMILE BETTER -

- VINABIX. VIETNAM HCMC

Message from **The President**

Mr. Kim Sang Woo

The birth of a dental brand that you can trust anywhere, anytime.

What I felt through the one-year preliminary market research was that the gap in technology and medical quality between local dental clinics was very extreme. The difference in the cost of treatment between dentists was also extreme, and I have come to realize that there were many difficulties for patients when they want to receive proper dental treatment. In order to leap forward as a leading dental brand in Vietnam's dental market, VIX Dental Clinic introduces advanced equipment and technology programs to relieve the inconvenience of local patients and to treat patients with the same quality at all branches. In addition, local specialists are attending at each branch to directly participate in the treatment, and the cost of treatment has been minimized by cooperating with local medical staff and conducting training courses at the same time by dualizing the treatment cost. we will do our best to become a dental brand that patients can trust and visit anywhere, anytime with our world-class Korean dental technology.

SEOUL, MARCH. 2019



VIX Experience

Promoted dentistry by patients
VIX DENTAL CLINIC-



Park Hang Seo - Vietnam national football coach

Same implant, different quality by specialists.

The exact way to determine whether a dentist is a good dentist or a good director will appear after treatment. The reason why many patients who have visited us for a long time are taking the lead in promoting our VIX dentistry to those around us is because we treat and prevent patients' teeth at the same time, thinking that they are the teeth of me and my family.

We provide another different level of dental care experience.

Van Than Cong - Talent.



Thao - Miss Vietnam 2014.

A care plan that predicts 1% risk rather than 99% success

Customers in jobs that frequently appear on TV or broadcast are more sensitive to appearance than general patients. We impressed them with a differentiated treatment plan that considered not only the aesthetics but also the functionality of the teeth, and we proved the technological prowess of Korean dentistry in Vietnam once again.



The difference between skill and experience

The difference between a general dentist and a specialist is revealed when observing the general treatment situation and prognosis. Excessive treatment that does not consider the patient's situation and future is not carried out no matter how many requests are received.



Consistency and System

Just like patients, medical staff and clinic staff must be in the best condition to provide a quality care. We are doing our best to satisfy all patients of various nationalities because we know that the best welfare is the support from our patients along with the improvement of our dental system.



Our Chief Doctors

VIX dental clinic's prosthodontic and orthodontic department heads are all made up of doctors with a Ph.D degree in dentistry.



Dr. Park In Hwan

Implant & Prosthodontic specialist

- D.D.S, Chonnam National University
- M.D.S, Specialized in prosthodontics of Korea University
- Ph.D, Specialized in dentistry of Korea University
- Dental prosthodontics and residency training course from Korea Univ
- Affiliated Prof. of prosthetic in Korea university medical center
- Exchange training for implant clinic from UBC dental Univ. of Canada
- Exchange training for periodontology from Yonsei university
- Recognized prosthodontist from Kr Association of Dental Prosthetics
- Member of the Korean Academy of Oral & Maxillofacial Implantology
- Member of association of oral maxillofacial implant
- Doctor of Korean Sport and Olympic Committee
- Director of Korean Association of sports dental
- Director of International Congress of Oral Implantologists
- Director of Korean Association of Digital Dentistry
- Adjunct Prof in Dept. dentistry of Korea university medical center
- Doctor of dental surgeon, Prosthodontist for both Korea and Vietnam

Dr. Ahn Jang Hoon

Chief Orthodontist

- Graduated from Seoul National University College of Dentistry ·
- Seoul National University Master's and Ph.D ·
- Orthodontist certified by the Ministry of Health and Welfare of Korea ·
- Regular member of the Korean Society of Orthodontics ·
- Founding member of the Korean Society of Lingual Orthodontics ·
- Thesis reviewer of 'TOA : The Angle Orthodontist' ·
- Fellow of the American Orthodontic Society ·
- Fellow of the World Orthodontic Society ·
- V. Prof, Department of Orthodontics, USC School of Dentistry, USA ·
- Listed in the 2015, 2018 Marquis who's who dictionary ·
- Developer of Ahn's anchorage system ·
- Current) Professor, Department of Orthodontics, Gang Nam Sacred ·
- Heart Hospital, Hallym University

Our medical Team

More important than the latest equipment is the skill of the medical staff.

Prosthodontist & General dentist



Dr. An Sera
Chief prosthetist

Yonsei Univ. Bachelor of Dentistry
USA / CEREC Intermediate course
ShinHeung Intermediate endodontic course
Member of Upenn endodontic institute



Dr. Ho
Maxillofacial Surgeon

Bachelor of stomatology B.D.S, Guangxi Univ.
Doctor of Odonto stomatology, Hanoi medical university
- school of donoto of stomatology Vietnam.



Dr. Loc
Orthodontist

Bachelor of Dentistry, College of Medicine and
Pharmacy, HUE
Master of Orthodontics, Ho Chi Minh Medical Univ.
(Completing) / Orthodontic specialist
Invisialign Orthodontic Official Course Completion



Dr. Trang
General Dentist

Bachelor of Dentistry, Ho Chi Minh Medical Univ
General, pediatrician and preventive care,
such as root canal treatment, tooth extraction,
and resin filling

All the medical staff at VIX Dental Clinic are composed of medical staff who have professional curriculum certifications from various academic societies, as well as a Korean dentist's license certified by the Ministry of Health and Welfare of the Republic of Korea and a Vietnamese dentist's license certified by the Vietnam Health Department.

Hygienist



Ms. Jang Eun Kyeong
Chief Hygienist

Head nurse
14 years of dental hygienist experience
Korean dental hygienist national license

Technician



Mr. Kim Min Kyu
Technician

Denturist
ProtoFab Orthodontic Laboratory
Dedicated Orthodontic Technician at VIX Clinic
Manufacture of general and clear aligners



Our advantages

Cooperation of Prosthodontics and
Orthodontics Departments

Korea university hospitals patient management system introduction

Specialists in each field are striving to provide the best medical environment by applying the cooperation system for prosthetics/orthodontics departments conducted at Korean university hospitals to the Vietnamese market.

In order to provide more accurate analysis and treatment environment, we are equipped with VIX self-developed software, 3D full skull CBCT, digital oral scanner, auto-clave, and sterilizers of international standards manufactured in advanced medical power countries such as Korea, Germany, the United States, and Japan.





Our Vision

Experience advanced medical benefits in Vietnam-

Experience advanced medical benefits in Vietnam-

VIX DENTAL CLINIC is striving to provide a medical environment that is better than Korea in the Vietnamese medical market.

- Establishment of excellent treatment environment through introduction of advanced medical facilities
- Medical team centered on Korean faculty in each department
- Only materials and equipment from Korea, USA, Germany and Switzerland are used.
- Fostering medical personnel through periodic seminars

Treatments

— Prosthodontics

- Implant / Sinus Lift
- Guided Bone Regeneration (GBR)
- Prosthetic tr.: Crown / Inlay / Resin

— Orthodontics

- 1st pediatric orthodontics
- 2nd Adult orthodontics
- Recalibration
- Treatment of orthodontic side effects

— General Dentistry

- Preventive care / tooth decay treatment
- Wisdom teeth / permanent teeth extraction
- Root canal / Scaling / Root planning / SGC
- Temporomandibular joint treatment

VIX DENTAL

Main treatment items

Specialists in each field provide

“the best treatment”

with decades of experience.



1 [Implant & oral surgery]

- **IMPLANTS**
 - Dentium / Osstem / Straumann / Noble
- **ORAL SURGERY**
 - Sinus Lift
 - Bone graft (GBR)
 - Extraction Fixture
- **ROOT CANAL TREATMENT**
- **TEETH EXTRACTION**
- **TEMPOROMANDIBULAR**

2 [Orthodontics]

- **DIGITAL ORTHODONTIC DIAGNOSIS**
- **1ST ORTHODONTICS(Pediatric)**
 - Face mask
 - Lingual Appliance
 - Expansion appliances : RPE, MARPE
- **2ND ORTHODONTICS(Adult)**
 - General orthodontics : Metal and Ceramic
 - Self-ligating brace : Clippy-C, S-line
 - Clear aligner (Invisalign, VIXAligner)
- **RE-ORTHODONTIC**

3 [General dentistry]

- **TOOTH DECAY TREATMENT**
 - Endodontic treatment
 - Prosthetic : Crown, Inlay, Resin
- **PERIODONTAL TREATMENT**
 - Cleaning, Polishing
 - Root planing
 - Subgingival Curettage
- **PEDIATRIC CARE**
 - Preventive care (Sealant, Fluoride)
 - Milk teeth examination and management
- **TOOTH EXTRACTION**
 - Extraction of permanent teeth

4 [Cosmetic dentistry]

- **ESTHETIC PROSTHETICS**
 - Laminate veneer
 - All-Ceramic crown
- **WHITENING TREATMENT**
- **GUM SURGERY**
- **MIRACLE PLAN**
 - Rapid ceramic or clear aligner + laminate veneer

Introducing the high-quality treatment system of Vix Dental Clinic.

We are pursuing the combination of 3D software and high-tech modern hardware.

[Cooperative system of prosthetics and orthodontics specialists]

Dental care, like general internal medicine and surgical care, is divided into treatments that can be performed by specialists in each department. It is for this reason that university hospitals operate the two subjects separately. Prosthodontists and orthodontists work closely together to provide perfect treatment, even difficult procedures.

[Precise diagnosis through A.I Software]

Our VIX dental clinic is conducting precise and accurate analysis through patented A.I Software as well as high-tech equipment with 8 types of precise diagnosis X8 examination system.



X8

VIX consults with the patient based on the information obtained through the precise diagnosis X8 system before orthodontic treatment and establishes a treatment plan together.

We make our precised treatment plan even considering with side-effects

Treatment conducted considering each patient's dentition and jaw

[Personallized orthodontic diagnosis for each patient]

We aim for the most suitable healthy orthodontic treatment by comprehensively analyzing the dental and jaw problems that consider all the characteristics of each patient rather than starting treatment.

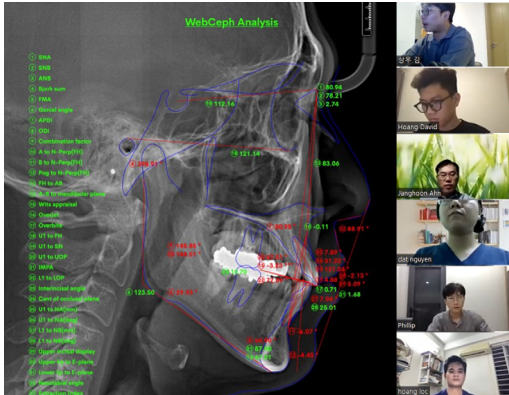


Digital Precision Diagnosis & Quality Control System X8 provided by VIX Dental Clinic

AI software and high-tech equipment analyzes without missing a single problem.

X1 3D 구강스캔 Intra oral scan : Medit I500

It is possible to digitally scan teeth and gums at high resolution through 3D intraoral scan without the need of taking impression work, and through the obtained data, errors are reduced and accuracy is increased.



온라인 프리뷰 진단 On-line preview system X2

Gangnam Sacred Heart Hospital Orthodontics Department Professor Ahn Jang-Hoon holds weekly treatment plan and diagnosis preview meetings with local medical staff and for every single patient.

X3 I.O 촬영 Intra oral photo

Intraoral imaging is performed for accurate visual analysis such as tooth size and shape, gum condition, etc. Periodic taking I.O is conducted to record all changes during treatment after the initial examination.

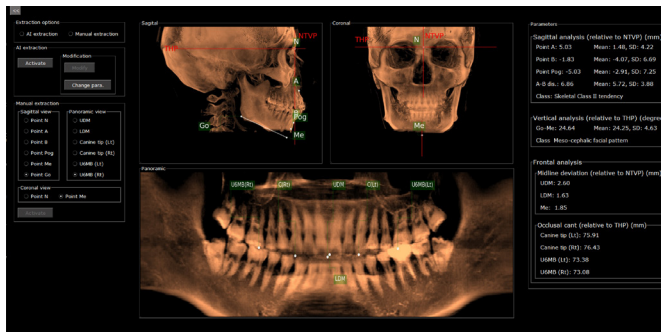


X4 정기 기술교류 세미나 진행 Medical seminar

We invite renowned professors from Seoul National University and Korea University to host technical seminars for local medical staff and support high-level treatment. Through technical seminars that are held regularly once or twice a quarter, exchanges with local medical staff are vitalized and local dental colleges and specialists are participating in the training process.



AINSIGHT CBCT AICiT Software X5



AINSIGHT, which was developed through an agreement between medical staff with master's and doctoral degrees in the Department of Dentistry at Seoul National University and technical faculty members at Hanyang University, is a CBCT analysis program developed based on 200,000 clinical data in Korea, an advanced medical powerhouse. It is a software that holds about 20 patents as of 2022, and contributes to lowering the false diagnosis rate by quantitatively evaluating the degree of jaw protrusion or retraction, tooth protrusion, and facial asymmetry.

X6 두개골계측 방사선 촬영 Cephalometric

A 360-degree photograph of the head is taken, the skeleton is identified, and the gums and teeth are analyzed according to the ratio of the face to establish an orthodontic treatment plan.



X7 파노라마 촬영 Panoramic

This is a radiographic diagnostic scan that allows us to check the condition of the gum bone (alveolar bone), tooth root (dental root), and tooth (the crown) at a glance.



전산화 단층 검사 : CBCT Computerized Tomography X8

CBCT equipment is a must-have for accurate diagnosis even in dentistry. With this equipment, it is possible to grasp the anatomical relationship such as the tooth canal, root, and depth. If an impacted tooth or a high-level procedure is required, it is used as evaluation data for diagnosis.

Digital precision diagnosis X8 system experienced at VIX dental clinic!

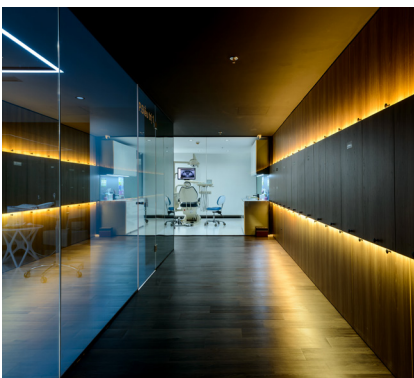
We analyze without a single minor problem with AI software and high-tech equipments.

Clinic view : D.2 HQ

VIX Clinic has the latest dental facilities such as dental CBCT and digital intraoral scanners in all branches.



Treatment room : 6 dental unit chair



Surgery room : Private



Facilities : CBCT, Intra oral



Experience : Lobby, C.S room

Information on preferential benefits for VIX Dental Clinic

Employees of partner companies will get a pre-reservation system through special dedicated reservations.

[Purpose of partnership proposal]

- Prevention of tooth corrosion and gum disease due to low water quality in the local area
- Prevention of exposure to the risks of misdiagnosis and overtreatment of many local dentists composed of non-specialists
- Welfare improvement and preferential benefits for executives and employees of partner companies
- Provide all necessary documents such as insurance claim documents and redbill
- Stable medical record preservation and affiliated dentistry in Korea linkage possible

[Provision of special discount rate for partner companies]

Information on preferential benefits for partner companies	
General	Free diagnosis twice a year (X-RAY / CT)
	Free cleaning&polishing once a year

Information on additional benefits for each year of subscription	
Over 1 year	Over 3 years
<ul style="list-style-type: none"> - 5 free cleaning vouchers - 3 free teeth whitening vouchers 	<ul style="list-style-type: none"> - 10 free scaling vouchers - 5 free teeth whitening vouchers - 1 prosthesis and implant voucher

Details of discount benefits for medical expenses for employees of partner companies

Items	Treatment	Original Price (KR. Doctor)	Preferential Price (KR. Doctor)	Original Price (VN. Doctor)	Preferential Price (VN. Doctor)
General Dentistry	Cleaning	-	-	500,000	400,000(20%)
	Decay(Resin)	2,000,000	1,800,000(10%)	700,000	595,000(15%)
	Permanent tooth Ext.	2,500,000	2,250,000(10%)	800,000	720,000(10%)
	Wisdom tooth Ext.	3,000,000	2,700,000(10%)	2,000,000	1,800,000(10%)
	Root Planing	1,600,000	1,520,000(5%)	-	-
	Subgingival Curettage	2,000,000	1,900,000(5%)	-	-
	Endodontic treatment	-	-	3,000,000	2,550,000(15%)
Prosthesis	Implant(Dentium)	30,500,000	25,925,000(15%)	26,000,000	22,100,000(15%)
	Inlay	8,700,000	7,830,000(10%)	6,000,000	5,400,000(10%)
	Crown	9,800,000	8,820,000(10%)	7,000,000	6,300,000(10%)
Oral surgery	Bone graft(GBR)	7,000,000	6,650,000(5%)	6,000,000	5,700,000(5%)
	Sinus lift	10,000,000	9,000,000(10%)	7,000,000	6,650,000(5%)
Orthodontics	Orthodontic diagnosis(X8)	3,000,000	2,100,000(30%)	-	-
	Metal bracket	-	-	45,000,000	40,500,000(10%)
	Ceramic bracket	-	-	52,500,000	47,250,000(10%)
	self-ligating bracket	-	-	62,500,000	56,250,000(10%)
	Clear aligner	-	-	88,000,000	79,200,000(10%)
	Pediatric orthodontics	-	-	18,000,000	15,300,000(15%)
Cosmetics	Whitening	-	-	3,900,000	3,315,000(25%)
	Veneer	11,500,000	9,200,000(20%)	8,000,000	7,200,000(10%)
	Miracle Plan	20%			

Information on preferential benefits for VIX Dental Clinic Partners

Employees of partner companies will get a pre-reservation system through special dedicated reservations.

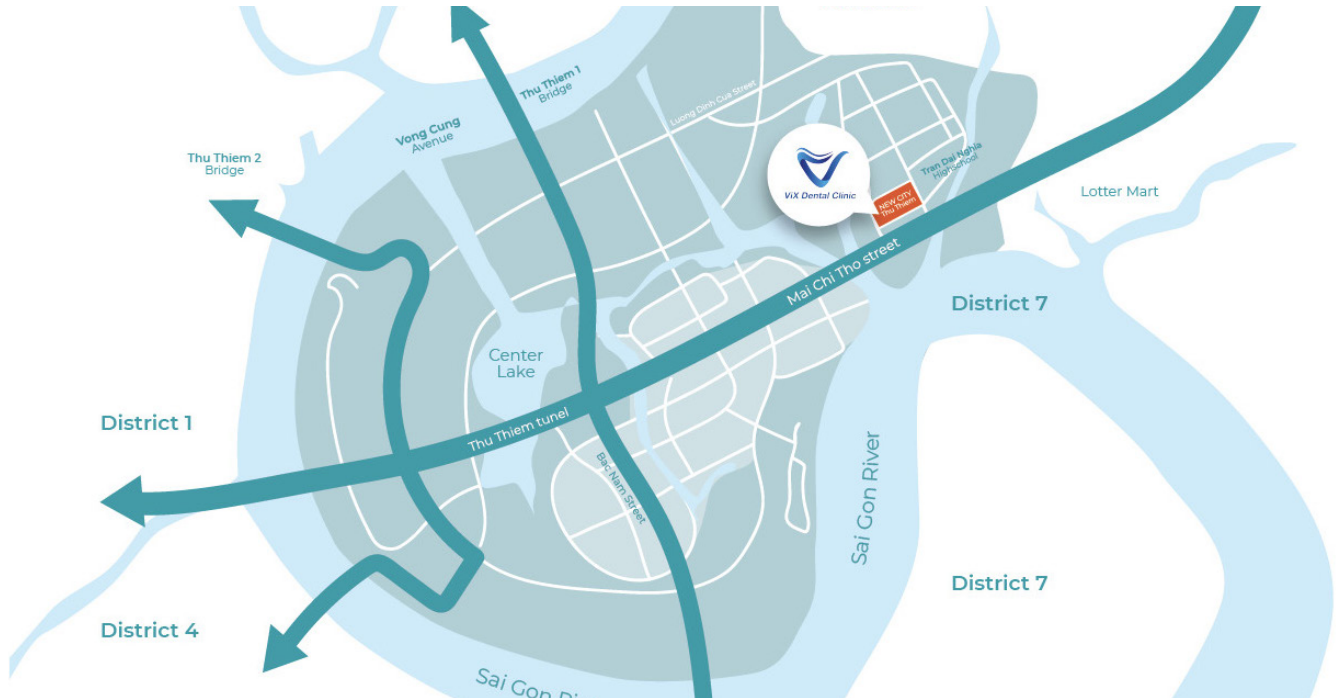
[Medical Partnership Application Form]

Company name	ABC Ltd.
Representative name	Mr.Lee
Business Field	Trade
Address	example. District 1. HCMC. VN
Number of employees	00명
Contact info(KR)	(+82) 010-0000-0000
Contact info(VN)	(+84) 000-0000-0000
E-mail	vixdentalclinic@gmail.com

[Notes and Precautions]

- Employees of partner companies are requested to make a reservation in advance for us to provide perfect service.
- When you visit our clinic, please inform the receptionists that you are an employee of an partner company.
- The partnership application form is prepared in two copies and mutually preserved, and the validity period is one year.
- This partnership is a service for B2B purposes and is not provided to individuals.
- Please inquire in advance as the medical team's schedule for each day of the week may change.
- The validity period of the vouchers provided to partner companies are one year.
- For group check-ups or additional partnership benefits, please inquire through the D2 main branch.
- Corporate partnership benefits cannot be used in conjunction with other promotional benefits. (Inquiry after visiting)

2차 : Hawaii 1, New city Thu Thiem 17 Mai Chi Tho, Binh Khanh, D2, HCMC



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